

## AZIENDA AGRICOLA FAILONI Esino Rosso

Winemaker Antonio Failoni's first memory of the Marche was its silence. This verdant land of rolling hills, modest vineyards and ancient olive trees, perfectly placed between the sea and the imposing Apennine Mountains, was exactly where he wanted to live his lifelong dream of growing vines and making wine. Over 25 years he assembled his estate, small parcel by small parcel; in the early 2000s, he planted his vines by hand, giving the Marche's native varities Verdicchio and Montepulciano pride of place. Farmed organically, his wines reflect the rhythms of the seasons and are a true reflection of the Marche's understated beauty.

CERTIFIED ORGANIC

WINERY: Azienda Agricola Failoni WINEMAKER: Antonio Failoni ESTABLISHED: 1990

**REGION:** ITALY • Marche • Staffolo

APPELLATION: Esino DOC

BLEND: 100% Montepulciano

**VINEYARDS:** Estate vineyards sit around 1,200 feet in altitude, on a series of rolling hills that face south/southeast. Soils are sandy, with veins of limestone.

AGE OF VINES: 25 years, on average

**WINEMAKING:** Hand-harvested. Destemmed; fermented on indigenous yeasts in temperature-controlled tanks. Aged in tank and in French oak tonneaux (7.5HL) for one year.

**TASTING IMPRESSIONS:** Aromas of red plums, autumn leaves, summer berries. Full, with good acidic balance; lightly spiced on the finish.

**PAIRING SUGGESTIONS:** Pasta with garlicky tomato sauces; roasted pork sausages; grilled flatiron steak



## NORTH BERKELEY IMPORTS